

CONFERENCE SCHEDULE

WEDNESDAY, NOV. 2ND

Session 1

9:30 AM - 10:30 AM

EV Charging Stations Tomorrow & Now

George Koutsouradis - Sales Manager
Bryan Electric Company

Electric vehicles are becoming more common by the day with over 50% of all vehicles in the U.S. being electric. In this session, learn the basics of EV Charging Stations, what's needed to obtain them, and the incentives that can help make your project a reality. We'll also show you how to plan for the future and stay ahead of the competition.

Learning Objectives

- Basics of Electric Vehicles - Basics of Electric Vehicle Charging Stations
- State Regulations/Mandates - Current EVCS incentives available - ROI Capabilities and more

Session 2

9:30 AM - 10:30 AM

Exterior Lighting/Security via Aris's Remote Power Unit; Interior Air Quality via Angel UV Angel Ceiling Mounted Fixtures

Dan Conners, Co-Founder, Jake Whitney, Director of Sales - Aris Wind

1) Resilient and 100% renewable energy solution for off-grid lighting, security and telecom type applications: the Remote Power Unit. 2) Indoor Air Quality via the UV Angel UVGI ceiling mounted fixture.

Session 3

10:45 AM - 11:45 AM

Modular Fuel Cells for Resiliency & De-Carbonization

Dan Conners, Co-Founder - Aris Renewable Energy
Jake Whitney, Director of Sales - Aris Wind

Learn more about fuel cells, how they can help meet your organization's resiliency and sustainability goals. What is their track record and projected performance going forward? Will they work well for your facility? What makes this type of fuel cell solution appropriate when other fuel cells may not be?

Session 4

10:45 AM - 11:45 AM

Maximizing State Incentive Funding for New Construction and Gut Rehab Projects in New Jersey

EZ, Outreach Account Manager - New Jersey's Clean Energy Program

New Jersey's Clean Energy Program (NJCEP) assists commercial and industrial as well as residential new construction facilities reduce energy consumption, save money, and help the environment in support of NJ's Energy Master Plan. Learn how to access incentives for installing energy efficiency equipment in your new construction or gut rehab project.

Learning Objectives

- Understand how NJ state energy policy and support for energy efficiency and renewable energy technologies is leading a transformation in the way energy efficiency is incorporated in new construction projects.
- Identify the ideal NJCEP commercial and industrial energy efficiency rebate and incentive program available to fit each new construction project's needs.
- Engage in a dialogue on how NJCEP programs can impact new construction or gut rehab projects and their operating budgets.

MABFM2022

CONFERENCE SCHEDULE

WEDNESDAY, NOV. 2ND

Session 5

12:00 PM – 1:00 PM

A Path To Sustainability & Decarbonization

Tom Dyer, Sr. Director of Procurement & Analysis – Usource
David Klockne, Energy Engineer – Usource

In this presentation, Usource's renewable energy experts discuss how renewables and sustainability planning can not only reduce costs, create long-term budget certainty, and offset your resort's carbon footprint for even greater business value. They will walk you through the roadmap to decarbonization and sustainability.

Session 6

12:00 PM – 1:00 PM

Introduction to Facility Security Design

Rene Rieder Jr., Security Practice Leader
Burns Group

Development of physical security systems requires professionals to have a solid understanding of the design process. This session will provide a base understanding of the process complete through lecture and a "real-world" project. We will identify how to conduct risk assessments, develop functional requirements, and identify mitigation measures for the Basis of Design.

Learning Objectives

- Understand the Process and Value of Risk Assessments.
- Understand the purpose and benefits of Functional Requirements and Pre-Design efforts.
- Understand the design process through a real-world interactive design session.

Session 7

2:00 PM – 3:00 PM

Understanding EVSE Circuit & Power Sharing

Michael Haley, Business Development Manager
Evercharge

We will show what different sharing architectures can affect your power distribution and the electric vehicle charging times. Understanding how different sharing architectures can affect your power distribution and the electric vehicle charging times.

Learning Objectives

- Understand which architecture is the right fit for your building load, distribution and electric vehicles.
- Understand the different types of circuit or power sharing.
- Understand why it is important to pick the right design to allow for the future of charging in your facility.

Session 8

2:00 PM – 3:00 PM

Preparing for Successful Negotiations

Linda Friedman, President
Advanta Strategies

Everybody can learn to be a successful negotiator. In an easy to understand format, I'll show you how. Whether for use in business, community or personal relationships, it ALL depends on preparation. What do you do when an employee wants a raise, but hasn't taken on many extra responsibilities? In order to persuade the best way, you've got to learn the professional strategies and tools of the trade.

MABFM2022